

Come Along to Tin-Pan-Alley, Where the Song Foundries Are

TIN-PAN-ALLEY, ILLUSTRATED ESPECIALLY FOR THE NEWS-TIMES BY RAYMOND CRAWFORD EWER.



BY NORMAN.

NEW YORK, Sept. 22.—In the first place, there is no such street as Tin-Pan-Alley.

There used to be. It was 37th st., between Broadway and 6th av. All in a row were the "song shops." Any day in summer or fall, when windows were open, the atmosphere of this block was shot full of asserted melody from 11 a. m. to 5 p. m.

But the shops have separated. They are in several blocks, from 37th st. to 44th st. Tin-Pan-Alley is a region. In any of these cross-streets you may chance upon a knot of people standing on the curb, listening. When you join them you discover that they are assembled for the purpose of imbibing a free earful of barber-shop harmony, floating from a casement above.

Now let us invade one of these song foundries—there's one in 44th st. that's about the busiest and noisiest in the whole district.

It's on the second floor. At the front, a railed-off section, there are a couple of desks and several prosperous-looking gentlemen.

Running the length of the floor, there is a long hallway, with benches and chairs along one side, a row of doors on the other side, each opening into a small room whose furniture is a piano and a chair or two.

If you want to hear some racket drop into that long hallway. The door of each little room is closed when they're "trying out" a song, but, gee whiz, those vaudeville and cabaret and roof-garden people have voices that go through ordinary glass and wood and plaster much as a 13-inch shell would leak through a custard pie.

In the hallway is an ever-changing, never-resting throng. Flashy-looking women, girls with curls down their

backs, young chaps with 5th av. clothes and 4th av. faces, an occasional Negro, and, constantly on watch, several keen-looking, well-dressed young men, who stroll up and down, making it their business to know who is there and why each one is there.

The system is this—the proprietor of the song foundry pays the rent and supplies the pianos and the piano players. He has three or four composers and three or four lyric writers. These have drawing accounts—that is, each one draws so much money a week, the amount being deducted from his royalties on the songs in whose composition he has a hand.

These lyricists and composers are the keen-looking chaps who greet the visitors. The latter are people who sing songs in public. They are of every grade and class, from concert and musical comedy down to the cheapest cabaret type. From one song shop to another they travel.

"Have you got a good song—and what is there in it for me to sing it?"

That's the question they want answered. The offices and the composers and the lyric writers and the piano players are there to answer that question.

"You can't advertise songs successfully in any other way," says Earl Carroll, one of the most successful of the lyric writers in the game. "You've got to get them sung in public to get them before the people. Song-writing and song-selling constitute a hard-pan commercial proposition."

A pretty good proposition, too, for those who succeed. Carroll has a number of big hits to his credit, though he is only 23. "It's You Since the World Began," "Honey, You Were Made for Me," "Isle d'Amour" and "Dreams of Long Ago," for which

Caruso wrote the music, are among his successes.

Fred Fisher is probably the most successful of the song composers, excepting only Irving Berlin. Fisher has served in the British army in South Africa, the French Foreign Legion in Algeria and the German navy. His face is seamed and scarred with wounds. He has knocked about in every wild quarter of the globe—and finally drifted to Broadway to make a fortune composing popular songs.

"If the Man in the Moon Were a Coon," "My Brudder Sylvester," "Any Little Girl is a Nice Little Girl," "Peg o' My Heart"—each one was a "clean-up" for Fisher.

"There are a whole lot of people, doubtless, who are writing just as good songs as the big successes that are turned out of the big shops," said Fisher. "But their songs aren't big successes because the system isn't back of them."

So now you know why a popular song is popular.

STATE NEWS

FT. WAYNE—C. D. Lomax and A. M. True of Indianapolis were painfully bruised when an auto struck a street car here.

LOGANSPOUT—An inexperienced workman ran an engine into a turntable pit at the Vandalla shops here. He jumped in time to escape injury, but the engine was badly damaged.

ALPINE—Jesse Foster has succeeded in raising a variety of strawberry plants that bear twice each year, in June and September.

TERRE HAUTE—A bunch of high school boys attempted to "rush" a moving picture show here and 23 were arrested.

MUNCIE—Socialists have nominated Carl S. Johnson for mayor and Claude Voal for clerk.

CAYLTON—Philip Wittmer is the first man to announce candidacy for mayor. He is a democrat.

BRAZIL—John Bray, mayor, has been presented with a team of fire horses that have become so old for use in the department. He drove one of the horses 15 years ago before it went into the service.

ANDERSON—John Blackburn, 7 years old, was shot in the ear by a companion when playing "Indian." He will recover.

WORTHINGTON—The drug stores of this place were raided by board of pharmacy agents and whisky seized in all but one.

EVANSVILLE—Mary Wright, a shooting gallery employee, who shot Clint Barclay, says she is willing to marry him. Physicians say the shot is fatal.

CARMEL—Unidentified men in an auto, after running down four turkeys, climbed out of their machine and picked up the fowls. Chase was given but one escape.

JEFFERSONVILLE—Samuel Bullington, 82 years old, has begun to learn the shoemaking trade.

SULLIVAN—Friends of Samuel Woodsmoll, the Shelburn attorney sentenced for conspiracy, are circulating a clemency petition.

DUGGER—Henry Long, 22 years old, was probably fatally hurt when struck by an automobile in Indiana.

WARSAW—Many farmers report heavy loss of hogs from cholera.

BRAZIL—With the help of recent rains the tomato crop in Clay county is a record-breaker.

VINCENNES—Sweet potatoes promising a good crop. One farmer living near here harvested more than 200 bushels from one acre.

FRANKLIN—At an auction sale in this county the receipts were \$12,930.

MARTINSVILLE—Venie Moran and Tripp Arbell were overcome by gas while making a connection with a main. They will recover.

RICHMOND—Investigation of the suicide of Harry Hart, 40 years old, made threats to kill both himself and wife.

WINAMAC—The Pulaski County Teachers' Institute will be held here Oct. 6 to 11.

CAMBRIDGE CITY—Twenty-eight Civil war veterans have died in Wayne county this year and \$1,400 has been paid by the county for their burial.

HANG NEGRO TO TREE

LOUISVILLE, Miss., Sept. 22.—Because he frightened a white woman in her home by his strange actions, Henry Crosby, a Negro, was lynched some time during Saturday night. Officers searching for him found his body hanging from the limb of a tree Sunday. The Negro went to a farm house near here Saturday and questioned the woman as to whether her husband was present. The woman says that when the Negro learned her husband was absent he acted peculiar. She took up her baby and ran to a nearby house where she reported the affair.

Strengthen Weak Kidneys

Don't suffer longer with weak kidneys. You can get prompt relief by

taking Electric Bitters, that wonderful remedy praised by women everywhere. Start with a bottle to-day, you will soon feel like a new woman with ambition to work, without fear of pain.

Mr. John Dowling of San Francisco writes: "Gratitude for the wonderful effect of Electric Bitters prompts me to write. It cured my wife when all else failed." Good for the liver as well. Nothing better for indigestion or biliousness. Price, 50c, and \$1.00, at All Drugists.

Adv.

Adv.

TELLS YOUNG MEN TO HOLD TEMPER

Rev. James L. Gardiner Gives First of Series of Special Sermons—Believes With Sunday in Showing Church Its Weaknesses.

The first sermon of a series especially arranged for young men was delivered by Rev. James L. Gardiner, D. D., at St. Paul's M. E. church Sunday night and after the sermon nearly 150 members of the congregation spent an enjoyable hour singing in the social parlors.

In spite of the drizzling rain the service was largely attended. The experimental social session was arranged to bring the church members and new visitors into a closer social acquaintance and the hour was spent in singing from the Billy Sunday red books. A similar session will be held probably one a month hereafter.

Rev. Mr. Gardiner took his evening sermon from Proverbs XVI. 32, "He that ruleth his spirit is better than he that taketh a city." His subject was "The Young Man's Battle With Self." In his sermon he pointed out that the young man that kept his temper and did not get angered was better in the eyes of God than the man who was strong physically.

In the morning Rev. Mr. Gardiner chose "A Vision of Dry Bones" as his subject, taken from Ezekiel XXXVII. 1. He pointed out that the reason Billy Sunday pointed to the weaknesses of the churches in his opening sermons of a campaign was that he may bring actual facts and conditions in the church before the people and that they may realize from the start the truth concerning them and be ready to take the proper steps to grow better.

"If a church is to be quickened," he said, "she must be made to see her faults and her failings. She must be made to see her weakness and her sin. She must be brought

face to face with the facts, bitter and unpleasant though they be. That is why Mr. Sunday during his first few sermons in every revival campaign tells the church her shortcomings. He knows that unless the church is made to see her sin—to see that many of her members are dry bones—the dry bones cannot live. May God help us to pray and work to bring about a quickening among the dry bones of this church, for only thus can we grow and do our work."

"Stopping to Conquer" was chosen by Rev. John S. Burns for the subject of his morning sermon, Sunday. He pointed out that Christ had come to the world that man might be saved and that he might serve man. Rev. Mr. Burns said that man must be willing to stoop to pick up the lowest fellow creature if he would inherit the kingdom of heaven.

He showed how the Master had suffered on Calvary and pointed at different parts of Christ's life where he had stopped to help the raggedest of mankind that we might be saved. Nothing was too low, he said, for the Master to help, and that we should not feel humiliated in taking a part in His work.

For his evening subject he selected "The Eye Doctor." In his sermon he pointed out that men were blind before Christ came, to true Christianity but that His words had opened their eyes and they were able to see rightly. He said that through Christ was the only method of having our eyes opened to Christianity as God would have us see it. Christ alone can save us, said Rev. Mr. Burns, and the process is through realizing the fact, through faith and finally by obeying.

The Brotherhood of the church will organize for winter work at the first fall meeting next Thursday night.

Rev. C. A. Bane at First Brethren, Dr. C. A. Bane of Indianapolis, who talked at the First Brethren church last summer, will assist in holding a week's revival service at the church beginning next Thursday.

Safest Laxative for Women

Nearly every woman needs a good laxative. Dr. King's New Life Pills are good because they are prompt, safe, and do not cause pain. Mrs. M. C. Dunlap of Leadville, Tenn., says: "Dr. King's New Life Pills helped her troubles greatly." Get a box to-day. Price, 25c. Recommended by All Drugists.

Stops Falling Hair

Hall's Hair Renewer certainly stops falling hair. No doubt about it whatever. You will surely be satisfied.

BARTENDERS OPEN CONVENTION WEEK

Labor Associations to Hold Sway at Terre Haute—Machinists Also Meet.

TERRE HAUTE, Ind., Sept. 22.—Labor convention week opened Sunday with meeting by the State Bartenders' league at the Bartenders' hall, and by the International Association of Machinists at a hotel. Addresses were made at the meeting of the machinists while officers were nominated and committees appointed by the bartenders.

Pres. James Howe of Evansville, of the bartenders, announced that he was a candidate for re-election. He will be opposed by Andrew Sweeney of Lafayette.

Sixteen locals were represented. The final meetings of the convention will be held Monday.

Addresses by men prominent in the machinists' union occupied most of Sunday. Only routine business was transacted. Among the speakers were Charles Fox of Terre Haute, president of the State Federation of Labor; James Lecher of Ft. Wayne, president of the Ft. Wayne Federation of Labor and of the local union there.

Secretary and Treasurer Greenleaf of Terre Haute reported that new locals had been installed at Connersville and Ft. Wayne.

The Indiana branch of the plumbers' union Sunday night elected the following officers: John Haray, Indianapolis, president; Charles Shaffer, Anderson, vice president; James Ray, Lafayette, secretary and treasurer; Lewis Jantz, Terre Haute, sergeant-at-arms. Resolution were adopted urging more effective sanitary laws.

Delegates to the Indiana Federation of Labor, which will be convened here Tuesday, began to arrive Sunday night.

PASTOR NEARING 82 MARK DROPS DEAD

Attended Church Few Hours Previous to His Death—Was Born in Germany.

EVANSVILLE, Ind., Sept. 22.—Rev. Christian Haas, who would have been 82 years old next month, dropped dead of heart failure late Sunday afternoon. He attended church Sunday morning and seemed in good health up to within a few minutes of his death. He was the oldest minister of the Evangelical church in this section. Born in Germany in 1831 he came to the United States in 1853, was ordained in 1859 and for half a century preached in Indiana, Ohio, Illinois, Missouri and Kansas. He leaves a widow and nine children.

SECOND DAUGHTER OF QUEEN OF SPAIN DUMB

MANCHESTER, Eng., Sept. 22.—Relatives of the Queen of Spain have been shocked by the news that the second daughter of the queen, like her second son, will be both deaf and dumb, says the Manchester Guardian. It is feared that the little Spanish princess is totally deaf and unless this can be corrected she will probably never be able to speak.

The pessimistic reports of the royal physicians and specialists have nearly broken the heart of the queen. She goes constantly with her children to the convents of the religious orders in and near Madrid to ask for prayers of intercession on their behalf, and particularly of late on behalf of her young daughter.

HORSESHOE BUSINESS NOT HURT BY AUTO

INDIANAPOLIS, Sept. 22.—That the horse shoeing business has not been hurt despite the vast increase in the use of automobiles for pleasure and commercial purposes was the statement Sunday night of members of the Master Horseshoers National Protective association who are here for their 22nd annual convention which convenes tomorrow. More than 200 members were here Sunday night.

Gov. Ralston and Mayor Shank are on the program for tomorrow. The convention will adjourn Friday noon.

ONE KILLED AT GOSHEN WHEN AUTO HITS RAILS

GOSHEN, Ind., Sept. 22.—Charles S. Miller, 35, of this city, was killed and R. F. Ayers, a coal salesman of Cleveland, O., was injured when Miller lost control of his automobile which skidded 50 feet, hit the rails of the Northern Indiana traction line and upset Sunday. Miller was killed instantly.

He was crushed against the steering wheel and his neck was broken. Ayers was unconscious a time, but his injuries are not considered serious.

ASSOCIATED PRESS TO HAVE NOTABLE MEET

Secretary of Navy Daniels to be Guest of Honor—Charles Fairbanks to Preside.

INDIANAPOLIS, Sept. 21.—From the number of acceptances already received, the third annual banquet of the Indiana members of the Associated Press will be a notable affair. Secy. of the Navy Josephus Daniels, who is also a newspaperman, will be the guest of honor, and former Vice Pres. Charles Fairbanks will be toastmaster. The banquet will be held at the Claypool hotel on Wednesday evening.

The invitations to the banquet are issued by the 20 newspapers which comprise the Associated Press membership in Indiana and are eagerly sought after. Men prominent throughout the state in business, politics, law, education, press, church, art and medicine have accepted.

In addition to Secy. Daniels the other speakers will be Sen. John W. Kern, Gov. Samuel Ralston, Dr. William Lowe Bryan, president of the Indiana university, and Melville E. Stone, New York, general manager of the Associated Press.

The 20 papers which will be represented at the meeting are:

The Star, The News and German Telegraph-Tribune, Indianapolis; The Star, Muncie; The Star and The Tribune, Terre Haute; The Courier and The Journal, Lafayette; The Sentinel and The Journal-Gazette, Fort Wayne; The Tribune and The News-Times, South Bend; The Journal-Tribune, Elkhart; The Item, Richmond; The Review, Elkhart; and The Commercial-News, Danville, Ill.

WOMEN PINNED TO EACH OTHER BY TIMBER

YORK, Pa., Sept. 22.—When a barn on a farm near this city was unroofed Sunday night, Mrs. Levi Sheld and Mrs. George Sipe were transixed on a piece of timber and, while pinned together, were brought to the York hospital in an automobile. Their condition is serious.

The timber entered the left arm of Mrs. Sheld and passing through penetrated the abdominal cavity of Mrs. Sipe, coming out through her back.

The accident occurred during a terrific east wind and storm. Trees were uprooted; houses unroofed and barns levelled to the ground. Telegraph and telephone wires were put out of service and trolley traffic was disrupted.

TRAINMEN GET MEDALS

LAFAYETTE, Ind., Sept. 22.—Twenty-five trainmen, who have been in the employ of the Monon railroad for 25 years, received silver medals in recognition of their service from Pres. Fairfax Harrison Sunday. A personal letter from the president accompanied each medal.

TUESDAY

TWO MIGHTY BARGAIN EVENTS FOR TUESDAY

OUR GREAT CHALLENGE SALE

Coupled Up With Tuesday's Clover Day Sale.

COME TUESDAY AND REAP YOUR SHARE OF THE SAVINGS TO BE GATHERED IN THESE TWO BIG EVENTS.

DOUBLE STAMPS ALL DAY

CLOVER DAY

39c LADIES' Lisle GLOVES 15c

Ladies' elbow length gloves, also a lot of short gloves in several colors, with Clover Day coupon, pair 15c.

CLOVER DAY

\$2.00 Good Quality COMFORTS \$1.59

Large size comforts, pretty patterns, special with Clover Day coupon \$1.59.

CLOVER DAY

3 PAIR INFANTS' 10c HOSE 12c

Infants' good grade mercerized hose, assorted colors, with Clover Day coupon, 3 pairs 12c.

CLOVER DAY

50c MEN'S WORK SHIRTS 36c

Men's work shirts, made of good Amoskeag chambray, special with Clover Day coupon 36c.

CLOVER DAY

\$1.25 GOOD GRADE VELVET 79c

Good grade velvets in assorted colors, with Clover Day coupon 79c.

CLOVER DAY

\$1.50 LARGE SIZE BED SPREADS 89c

Bed spreads with or without fringe, with Clover Day coupon only 89c.

CLOVER DAY

18c TABLE OIL CLOTH 12c

Good width table oil cloth, light and dark patterns, special with Clover Day coupon, yard 12c.

CLOVER DAY

10c WOMEN'S HOSE 6c

Women's 10c Lisle hose, black and tans, with Clover Day coupon, pair 6c.

CLOVER DAY

10c WOMEN'S HANDKERCHIEFS 5c

Women's fine embroidered handkerchiefs, with Clover Day coupon 5c.

CLOVER DAY

\$1.00 DRESS GOODS 39c

36 to 44 inch batists and panamas with Clover Day coupon, yard 39c.

CLOVER DAY

20c WOMEN'S PERCALE APRONS 9c

Good value striped percale aprons, with Clover Day coupon 9c.

CLOVER DAY

10c MACARONI 6c

One pound bulk Macaroni, sells at 10c, for 6c.

CLOVER DAY

25c BOYS' UNDERWEAR 19c

Boys' heavy ribbed shirts and drawers, with Clover Day coupon 19c.

CLOVER DAY

75c WOMEN'S WOOL KNIT PETTICOATS 47c

Women's pretty wool knit petticoats, assorted colors, with Clover Day coupon 47c.

CLOVER DAY

25c BOYS' BLOUSE WAISTS 15c

Boys' blouse waists, mostly small sizes, with Clover Day coupon 15c.

CLOVER DAY

\$2.00 MEN'S WOOL SWEATERS \$1.39

Men's good wool sweaters with new roll collar, with Clover Day coupon \$1.39.

CLOVER DAY

70c SACK FLOUR 55c

24 1/2 pound sack White Rose flour, sells at 70c, for 55c.

CLOVER DAY

\$1.00 WAISTS 59c

Women's fine white embroidered and lace trimmed waists; \$1.00 value, 59c.

CLOVER DAY

50c BONNETS 19c

One lot Bearskin and Silk Bonnets, choice 19c.

CLOVER DAY

\$7.50 SERGE DRESSES \$4.95

Trimmed with messaline, silk braid and lace vestee, draped skirt.

CLOVER DAY

20c CURTAIN NETS 13c

Curtain nets, neat patterns, white and ecru, 20c value, 13c.

CLOVER DAY

15c DRAPERY CLOTH 10c

Colored drapery cloth, latest pattern; 15c value, 10c.

CLOVER DAY

35c GRANITE WARE 24c

French gray granite ware, Kettles, Pails and Coffee Pots.

CLOVER DAY

\$1.50 LACE CURTAINS 98c

New patterns lace curtains, white and ecru; \$1.50 value, 98c.

CLOVER DAY

\$2.50 CHAMBER SET \$1.89

Six piece chamber set, in plain and floral designs, \$2.50 value, for \$1.89.

CLOVER DAY

35c CURTAIN NETS 13c

Curtain nets, neat patterns, white and ecru, 35c value, 13c.

CLOVER DAY

15c DRAPERY CLOTH 10c

Colored drapery cloth, latest pattern; 15c value, 10c.

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